

REPLIES TO QUERIES ON HEAT PUMP IN PREBID MEETING ON 26/3/2018

SNO	QUERY	REPLY
1	You have mentioned the requirement of 700 ltr/hr water of heat pump for your requirement at Hostel at G1. Whereas in A.O smith we have got 20 Kw heat pump which gives only 450-500 ltr of hot water depending on the rise in temperature required. Tender is not made according to the technical details of all other make mentioned in the tender.	The recommended technical specifications, the capacities and make etc. of the Heat pump as provided by us is OK and need not be deviated.
2	In H1 hostel you have mentioned 1500 ltr per hour and 3 heat pump were given. Our Single heat pump of 38 Kw gives 1000 ltr per hour. Please specify the rise in temperature required.	The information is not correct as they are also manufacturing Heat pump Model: "CAHP-MC-38" of App. output heating capacity 700 Ltr/Hr. For 1500 Ltr/Hr capacity 2 Nos. of unit of the same model can be used.
3	This has reference of the tender for supply installation and commissioning Heat pump hot water system for your hostel building. We would like to inform you that we have the Dealership of SUNTEC make heat pump also. kindly consider the SUNTEC make heat pump also. The SALES & SERVICE back up of SUNTEC is very good.	Third make of "SUNTEC" can be considered.
4	As discussed about various salient features of our HEAT PUMP products, it is Made in India at our Chakan, Pune Factory and being a technology leader in compressor, it is one of the best in class. We request you to please consider our brand for your Heat Pump requirement for which we have also send a request letter along with our product catalogue (as attached once again for your ready reference)	The "Emerson" make heat pump can be included without deviating any technical specifications and requirement of the BOQ.